



# **Penn Biotech Group BGS Orientation 2022**

**University of Pennsylvania  
2022-2023**



# Penn Biotech Group Mission Statement



“PBG is a **cross-disciplinary, student-run** graduate organization through Wharton School at the University of Pennsylvania that focuses on addressing the challenges and obstacles facing the life sciences industry today. Our multidisciplinary teams in the Healthcare Consulting Division have worked successfully for both **Fortune 500** and **start-up companies**, consulting on real life projects from Strategy to Marketing, from Pricing to Revenue Modeling, and from Operations to IP. We have a **23-year track record** of generating impact in the healthcare industry through 400+ consulting projects, and through the cultivation of future healthcare leaders.”

## PBG Sponsors 2021-2022

McKinsey  
& Company



Putnam  
An Ashfield Advisory Company

PRECISIONadvisors



CLEARVIEW  
Healthcare Partners



PrepLounge

# PBG is a student-run organization dedicated to preparing advanced degree candidates for careers in management consulting and finance

The largest graduate consulting club for advanced degree candidates at Penn, with years of history

23+ years

300+

Members actively participate with PBG per year

1300+

PBG alumni working in a variety of healthcare-related industries

We attracted students from 9/12 schools at Penn\*

## PBG Alumni Network Affiliations

McKinsey & Company

BCG



BAIN & COMPANY

Deloitte.

LEK™

CLEARVIEW  
Healthcare Partners

Goldman Sachs

JPMORGAN  
CHASE & CO.



Putnam  
An Ashfield Advisory Company



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MERCK

# PBG members conduct pro bono consulting while expanding their consulting toolkit through internal and external educational opportunities

## Consulting Projects

- Conduct **30-40 consulting projects per year** and serve clients in the extended healthcare industry, including pharma, MedTech, payers, startups and venture capital
- Delivered **400+ projects** in the past **13 years** for organizations ranging from start-ups to Fortune 500 companies

## Examples of Past Clients



## Educational Enrichment

- **PBG Consulting Prep series** with PBG Alumni
- **PBG Biotech Investment series** with healthcare finance leaders
- **Penn Healthcare Case Competition** hosted annually
- **PBG mini-MBA series** with healthcare consulting and industry leaders
- **Panels with current PBG members** that have conducted internships or secured full time offers
- **PBG-hosted consulting workshops** educating members on providing high-quality deliverables

## New Initiatives for 2022-2023

- **Industry Prep Series**
- **PBG Alumni mentorship program**
- **Women in Consulting Panel**
- **Investment research and stock pitch competition**



# Selected PBG Alumni

## McKinsey & Company



Iris Lee ('22)  
Incoming Associate



Bishwas Sharma ('22)  
Incoming Associate



Jiawei Lu ('22)  
Incoming Associate



Ross Pirnie ('22)  
Associate



Austin Zimmet ('20)  
Associate



Jennifer Dikan ('15)  
Associate Partner

## BCG



Dania Malik ('22)  
Incoming Consultant



Michelle Klima ('21)  
Consultant



Paola Kuri ('22)  
Consultant



Austin Huffman ('20)  
Consultant

## BAIN & COMPANY



Fangxue Yan ('22)  
Incoming Consultant



Tom Shaw ('22)  
Incoming Consultant



Siddharth Kishore ('20)  
Consultant



Keren Dean ('16)  
Manager

## TRINITY



Jacome Daniel ('22)  
Senior Consultant



Sreshta Ravikumar ('21)  
Associate Consultant



Kelly Zullo ('20)  
Engagement Manager

## CLEARVIEW Healthcare Partners



Dhairya Patel ('22)  
Analyst



Manasvita Vashisth ('21)  
Consultant



Alejandro Gozalo ('20)  
Senior Consultant



Sarah Stapleton ('15)  
Principal

## ZS



Yunqi Xu ('21)  
Associate Consultant



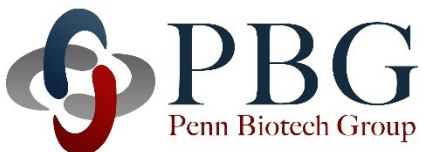
Bernadette Bourjolly ('14)  
Business Consulting Manager



Girish Ramaswamy ('17)  
Consultant (2021)



Kyle Harpole ('15)  
Decision analytics manager



Shreyas Padmanabhan ('15)  
Associate Principal

# Join us and make a real impact on your career outcomes!



[PBG Website](#)



[Register for Fall Kickoff Here](#)

**Attend our Fall Kickoff on September 8th at 6:30 PM to learn more!**

**➤ Happy hour to follow for in person attendees**

# Benefits of Consulting

## Life as a Consultant:



You will work in **small and focused teams** guided by project and client leaders



You will own **meaningful** parts of a project, helping clients achieve **sustainable impact**



You will be **mentored and coached** to help you develop your professional skills

## Day-to-Day:



## What does this mean for you?

