



Cell Therapy and Transplant (CTT) Program

CARs Cruising Down the Highway: From Academic to Community

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Administrative Director

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Biography

20 years in oncology

- ▶ 16 in private practice (Cherry Hill, NJ)
 - IT Manager, Practice Administrator, COO, CIO (RCCA)
- ▶ 4 with Penn Medicine
 - Integration Executive
 - Current Position: Administrative Director, Cell Therapy and Transplant (CTT)

Education

- ▶ BS – Information Technology
- ▶ MS – Business Intelligence (Data Analytics)
- ▶ MBA

Committees/Consulting/Advisory Boards

- ▶ Kite, Novartis, BMS, Iovance, Janssen
- ▶ Association of Community Cancer Centers – CAR T in the community setting
- ▶ ASTCT (Admin SIG, Liaison to Cell Therapy Committee)

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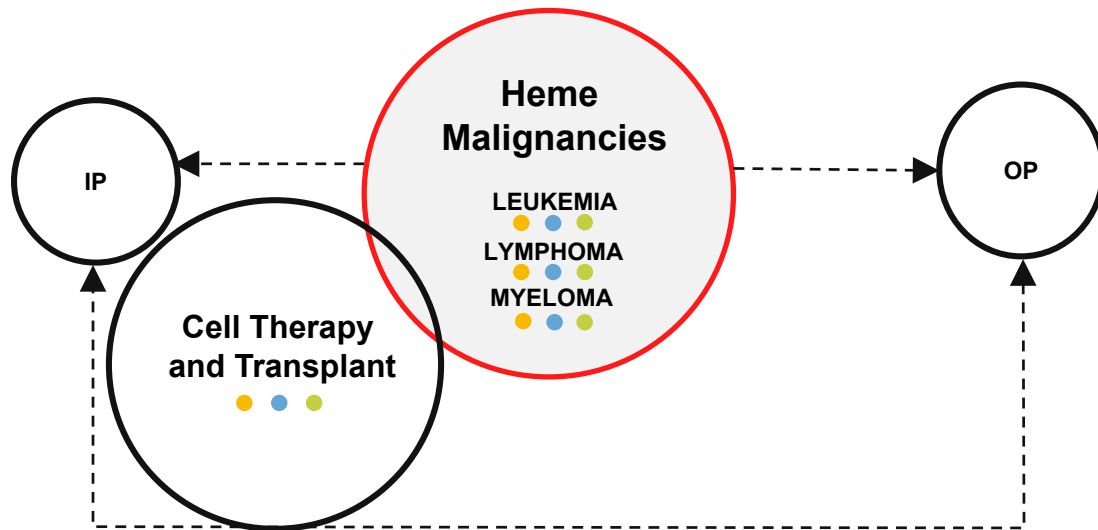
Penn's Cell Therapy and Transplant Program (CTT)

University of Pennsylvania CTT Program

CTT Overview and Purpose

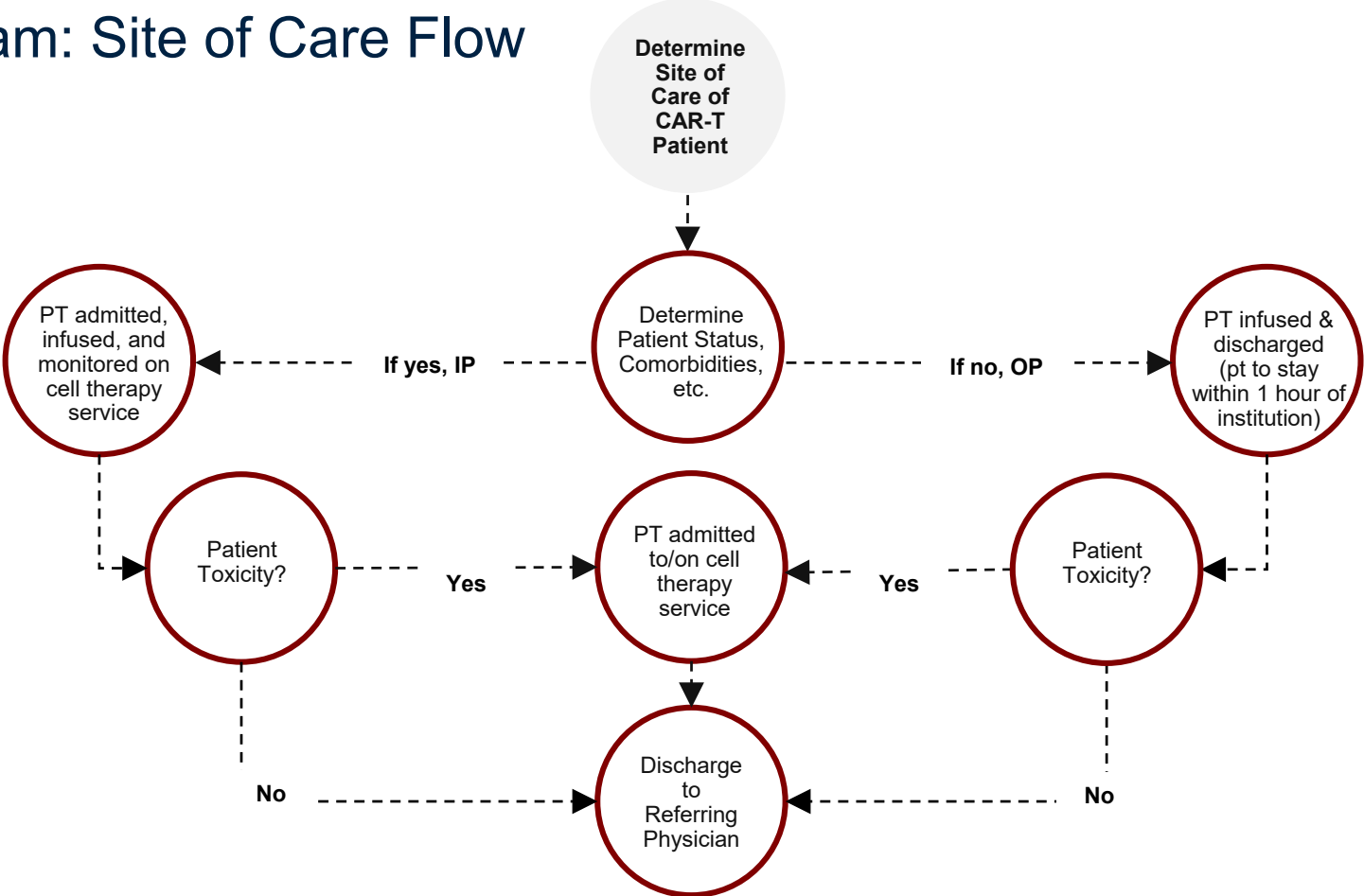
- ▶ Manage internal referrals
 - Patients first go to disease group, then are “referred” to CTT
 - **Note:** no external referrals directly to CTT
- ▶ Engage pharmaceutical companies as therapies are commercialized
- ▶ Interface with hospital leadership about gene/cell therapy
 - finance, operations, reimbursement

- Research unit
- Physicians
- APPs

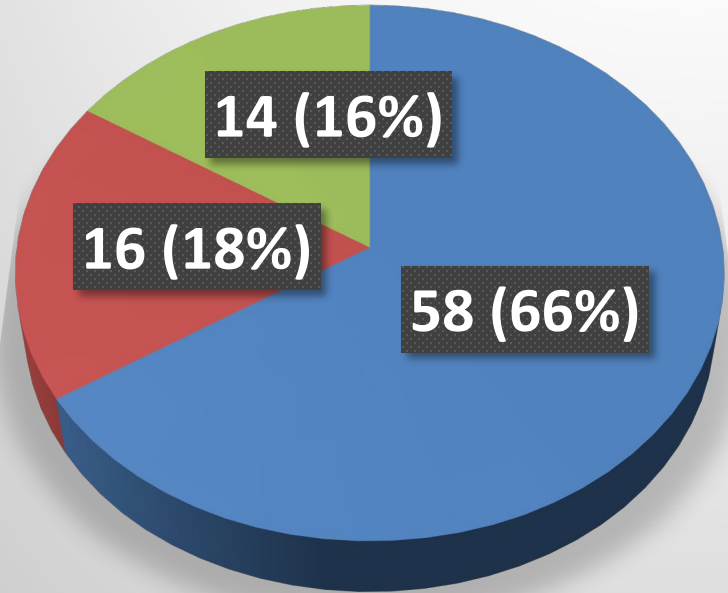


Cell Therapy and Transplant Program (CTT)

Diagram: Site of Care Flow



Kymriah/EAP Outpatient therapy (2018-2020), n=88



- Patients Not Admitted within 30 days
- Admitted within 30 days
- Admitted within 3 days

Median Time to Admission = 4 Days Post Infusion



Key Points for determining CAR-T Site of Care

1. Getting a patient ready for treatment

- Patient selection will determine IP or OP
- Toxicity onset & site of care
 - **Admit for CRS > 1, any neurotoxicity**
- Caregiver assessment

2. Post infusion: onset of toxicities

- How fast do CRS/neurotoxicity occur?
- Managing side effects in OP setting
 - Some portion of the OP population will need to be admitted within 30 days post infusion

The Cell/Gene Therapy “Tidal Wave”

CAR TCR Summit 2020 – The Coming Tidal Wave

Therapy Development

- 1,044 CAR-T cell and 124 TCR therapies are in development
- 100 targets being explored

Hematological Cancer Therapies

- 304 therapies targeting CD19
- 87 therapies targeting BCMA
- 58 therapies targeting CD22

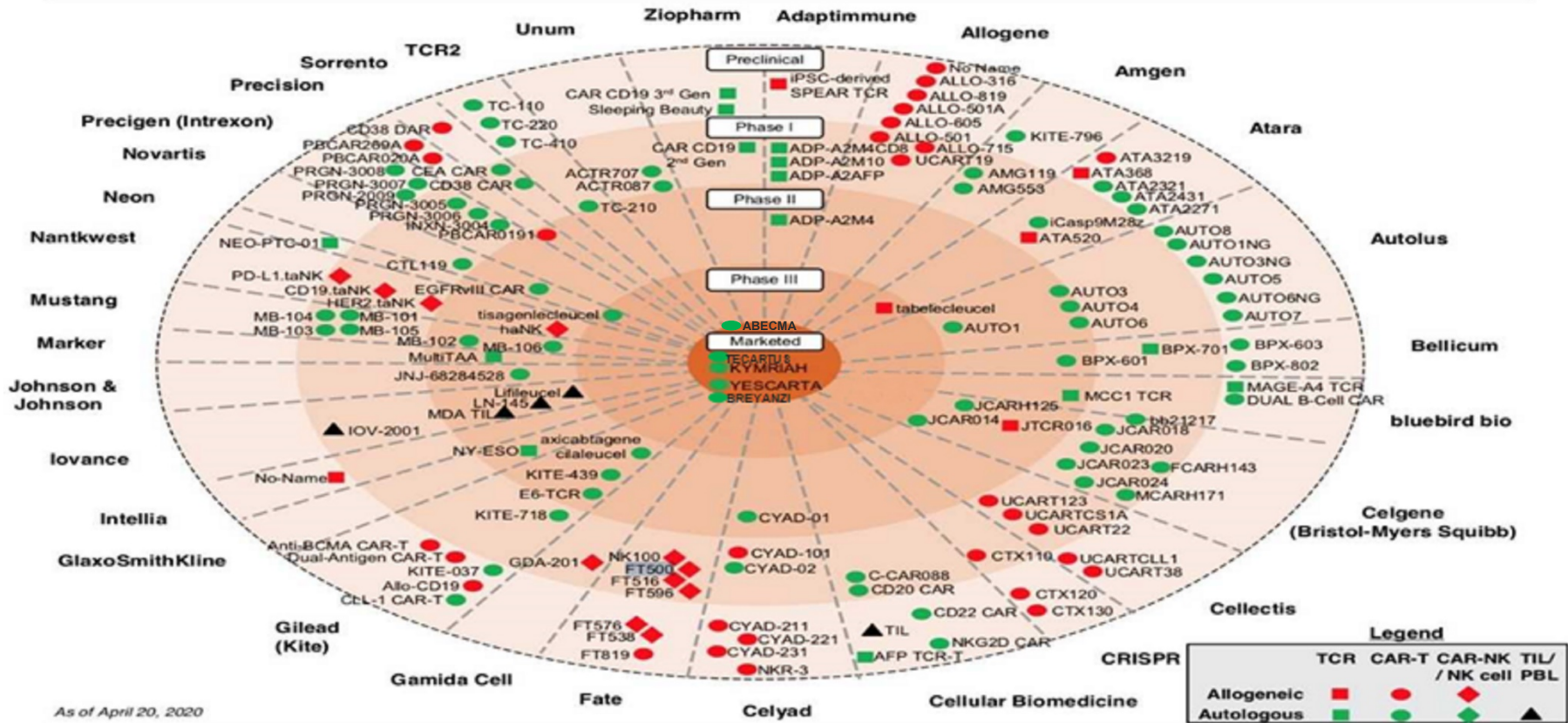
Solid Cancer Therapies

- 27 clinically and 20 in preclinical targeting mesothelin
- 27 therapies targeting HER-2
- 22 therapies targeting MUC1

Preclinical therapies

- 455 therapies disclosed across 172 companies
- Majority allogeneic cell source, indicating this might be the future of cell therapy

Key Cellular Therapy Assets in Development - Competitive Landscape In Oncology



As of April 20, 2020

MIZUHO

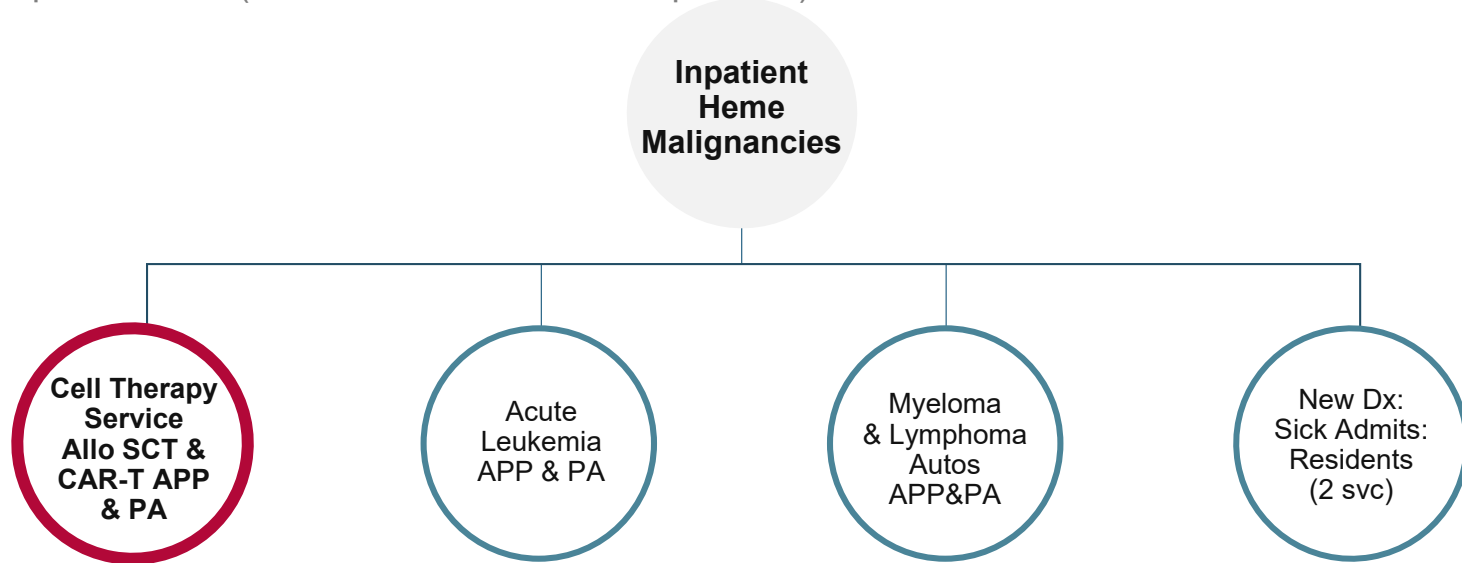
Source: Mizuho Securities USA

*Highest listed phase on Clinicaltrials.gov or as listed on company website. Public companies only on US exchanges

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Cell Therapy Service

- ▶ Usually, 80-90 patients with heme malignancies in hospital
- ▶ Care provided by the Cell Therapy team (manages Allo SCT & CAR-T)
 - 20 patient beds (commercial or clinical trial patients)



*Includes commercial and clinical trial pts (including SOLID tumor patients)

Moving Cell Therapy to the Community

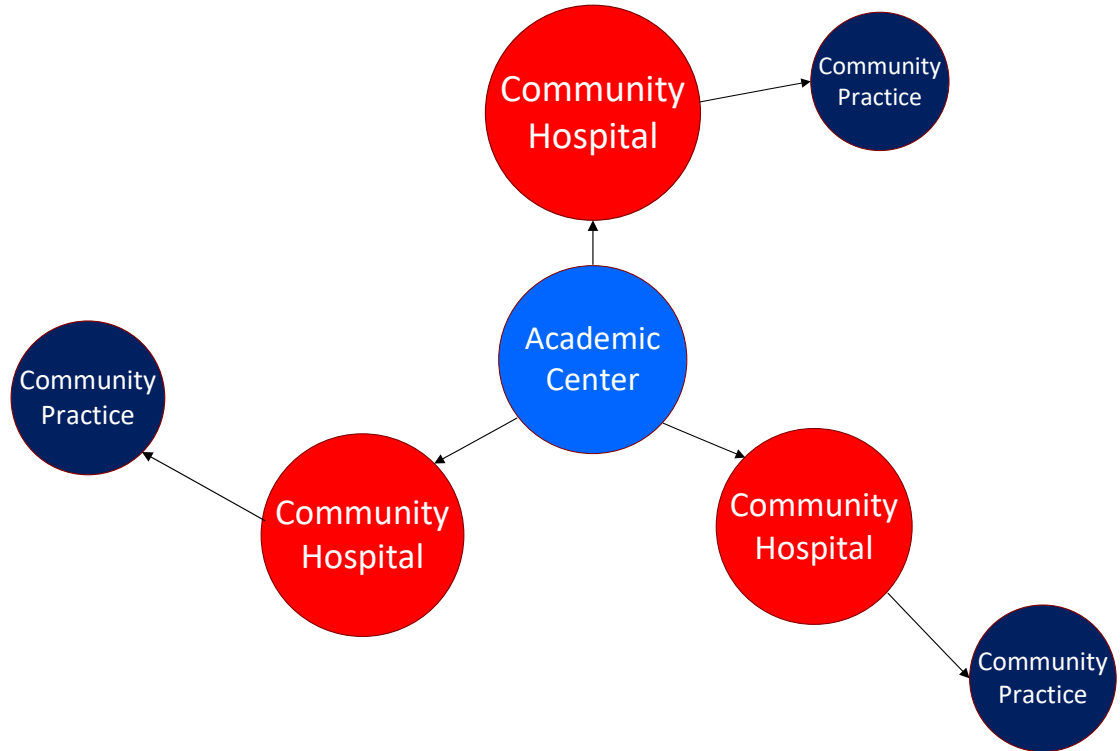
Cell Therapy: A Driving Force for Change

- ▶ Cell Therapy (CAR T) as a 2nd line therapy
 - Impact of Bone marrow transplant?
 - Business aspects
 - Clinical aspects
 - Impact to Chemotherapy?
 - Business aspects
 - Clinical aspects
- ▶ CAR T during COVID (at Penn)
 - Exclusively treated OP during pandemic (March-August)
 - Curative intent and one treatment allowed the program to continue during pandemic
 - Penn saw volume increases during the pandemic

The potential for disruption in the cell/gene therapy space is the driving force for expansion to the community centers

Hub and Spoke Model

- ▶ Some private practices have nearby centers that are certified for cell therapy and can administer in an OP setting and admit (as needed)
- ▶ This model fosters continued growth of gene and cell therapy space to locations where access is undeveloped
- ▶ Develops hospitals to manage toxicities consistent with REMS guidance from the FDA



Final Thoughts on Expanding Cell Therapy to Community Groups

- ▶ **Pharmaceutical companies can help by developing an “onramp” for sites interested in cell therapy with no experience**
 - Clinical trials (taking cost of the therapy off the table)
 - Accelerated adoption of cell therapies by a larger pool of centers
 - Q or J codes are considered biologics and typically are reimbursed inclusive of all services to make the drug
 - Apheresis and cryopreservation services (typically paid for on trial)
 - Community hospitals/practices typically operate their business on a lesser margin

- ▶ **Commercially certified centers can help by educating sites unfamiliar with cell therapies**
 - Not all cell therapies are the same
 - Identifying an ideal CAR T candidate
 - Educating on management of toxicities to facilitate OP treatment
 - Risk mitigation strategies to deliver care



Penn Medicine

Special thanks to the Cell Therapy and Transplant team and to our extended family at our first community hospital!

