

October 30, 2017

Julia Taus

Services Coordinator
Penn Medicine Development and Alumni Relations
St. Leonard's Court, Suite 110
3819 Chestnut Street
Philadelphia, PA 19104

RE: Dinon Annual Memorial Lecturer and Donor Plaque

Julia:

Thank you once again for the opportunity to provide pricing for the manufacturing and installation of the new Dinon Annual Memorial Lecturer and Donor Recognition Plaque. The plaque will be mounted in the Farm Journal Building located on the campus of Penn Medicine's Pennsylvania Hospital. The breakdown of the sign is as follows:

A 32"H x 24"W Aluminum pan finished brown (to simulate the wood moldings throughout building) shall serve as the backer for the rest of the sign. Attached to the pan shall be a header plate to acknowledge the memorial, honoree plates recognizing the various guest lecturers, and a donor plate acknowledging the foundation's gift to the University of Pennsylvania.

- The header plate shall be 5 ¾"H x 22 ½"W x ¼"Thk aluminum with a non-directional fine finished back ground and engraved text that is filled black. Plate is stood off of the pan backing with ¼" spacers and secured to backing with tamperproof flanged torx button head screws.
- The honoree plates shall be 1 ¾"H x 7 ¼"W x ¼"Thk aluminum with a non-directional fine finished back ground and engraved text that is filled black. Plates are stood off of the pan backing with ¼" spacers and secured to backing with tamperproof flanged torx button head screws. There shall be 30 plates total dating back from pre-existing lectures from 2003-2017 to blank plates for future lectures through to 2032.
- The donor plate shall be 3"H x 22 ½"W x ¼"Thk aluminum with a non-directional fine finished back ground and engraved text that is filled black. Plate is stood off of the pan backing with ¼" spacers and secured to backing with tamperproof flanged torx button head screws.

Dividing the honoree section from the donor's section shall be a 3/8" square aluminum bar mechanically fastened to backing pan

All plates and dividing bar shall have a matted clear protective coating and dark gray edges.

Total for the above project: \$2,925.00



What has not been included are tax (if applicable), any additional work not part of the above scope, any outside contractors required (if an outside contractor is required), and any additional time and or equipment necessary to do the work due to unforeseen obstacles. All pricing is based on work completed during normal business hours. **This quote is governed by the UPHS- Compass Sign Company Terms & Conditions.**

We appreciate you choosing Compass Sign Company and look forward to working with you on this project. If you should have further questions or would like to simply discuss this proposal, please don't hesitate to contact me.

Best Regards,

Michael Stein

Michael Stein
VP Product Development

Cc: Phil Doerle – Compass Sign Company

