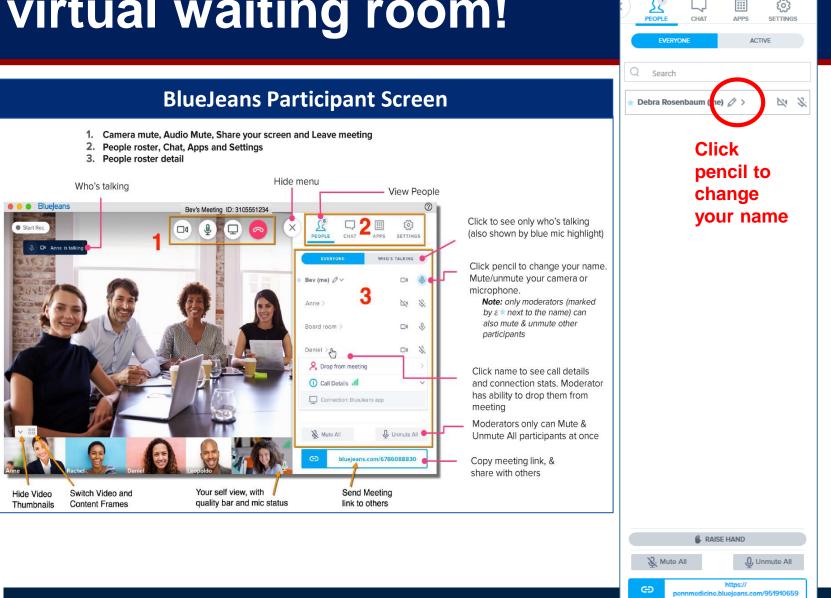
Welcome to our virtual waiting room!

While you wait for the session to start, please take time to:

- 1. Mute yourself audio and video
 - \succ **1** in the picture
- 2. Visit the chat window
 - > 2 in the picture
- 3. Check your name- update if incorrect
 - > 3 in the picture
 - We are using these names to track attendance









Leading Others:

How to find forms, tools and resources to make the evaluation process easier and more meaningful





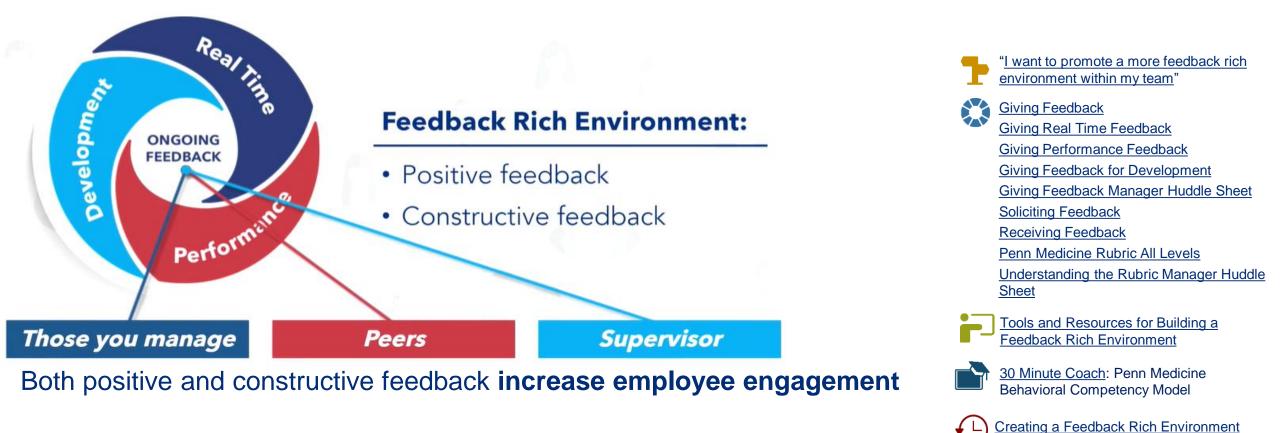
A link to the slides will be emailed at the end of the week

Strong performance requires a clear understanding of expectations and progress





Feedback Rich Environment



Engagement is related to outcomes and **patient experience**.

🎇 Penn Medicine 🛛 4

Using the Penn Medicine Rubric

Feedback Rich Environment



Focus

Improving effectiveness in the current job

Purpose

Provide positive reinforcement for skills that contribute to performance or correct habits and behaviors to address a performance gap

Nature

Formal

þ	"I want to promote a more feedback rich environment within my team"
	Giving Feedback Giving Real Time Feedback
	Giving Performance Feedback
	Giving Feedback for Development
	Giving Feedback Manager Huddle Sheet
	Soliciting Feedback
	Receiving Feedback
	Penn Medicine Rubric All Levels
	Understanding the Rubric Manager Huddle Sheet
	Tools and Descurees for Puilding a







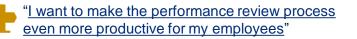
Creating a Feedback Rich Environment Using the Penn Medicine Rubric



Why Performance Reviews?

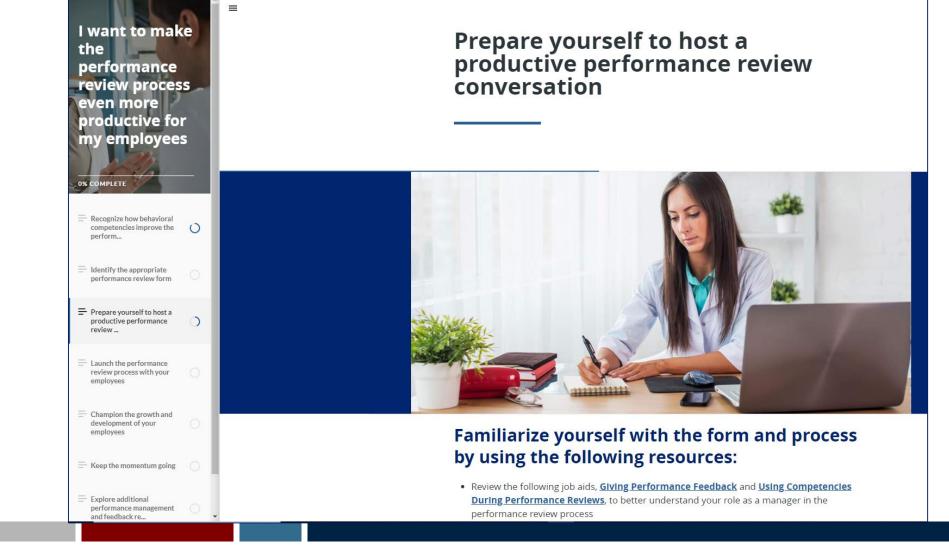
Annual Performance Review







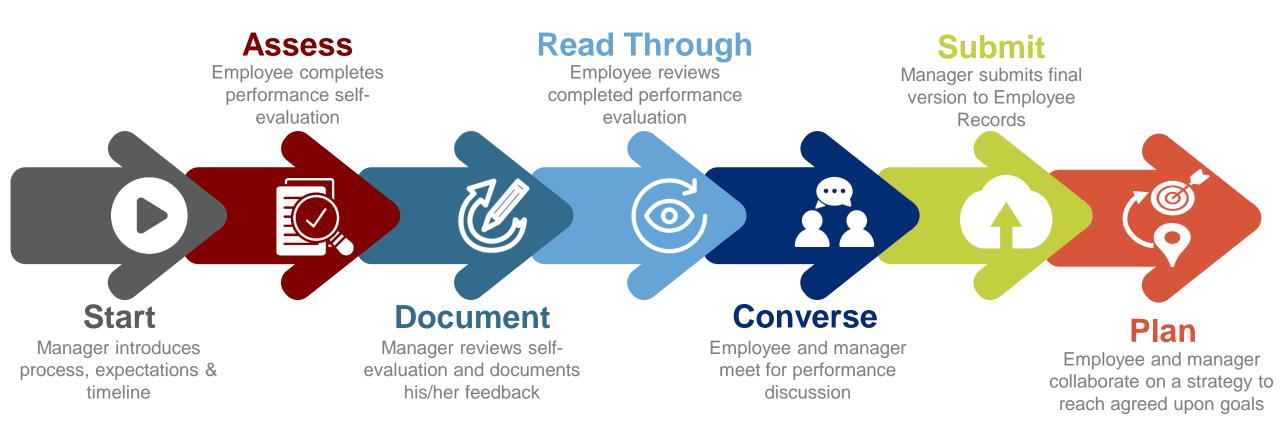
Why Performance Reviews?



"I want to make the performance review process even more productive for my employees"



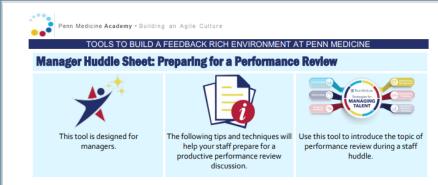
Performance Appraisal Process





Introduce the topic, process and form during a staff huddle or team meeting

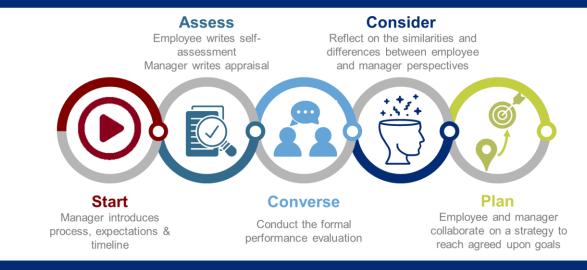




Performance management is a continuous process to engage and support those you manage to perform at their highest level. The annual performance review is an opportunity to summarize the prior year's accomplishments and to plan for continued success in the year ahead and beyond. It is a two-way process designed to engage and support you to function at your highest level. For more information about the performance review process, review Having productive performance reviews action plan.

- As a team or individually, have your staff watch the microlearning "Using Competencies During Performance Reviews located on the PMA Talent Development website.
- At your next meeting or huddle, distribute the job aid: "Preparing for a Performance Review Discussion" located on the PMA Talent Development website for Individual Contributors and the performance review form you plan to use for the performance review process. Download the form from the HR Manager site or use the Penn Medicine Behavioral Competency Self-Evaluation stand-alone document if you use another version of the form.
- Review the performance review form, identifying and discussing the included behavioral competencies. Explain what is new this year and timeline for your team.
- Discuss the job aid and ask guestions like:
 - How can we use this tool to make the performance review discussions even more effective?
 - o Tell me about the most productive performance review discussion you ever had.
 - What will you do differently this year to prepare for your performance review?
- Have your employees use "Preparing for a Performance Review Discussion" to complete their performance review form.
- Complete your portion of the performance review form and meet privately with each individual to discuss his/her performance for the year. Consider having them review "Tips for Receiving Feedback" prior to the your conversation
- Once this process is complete, at the next staff meeting or huddle, ask questions like:
 - What did you think of the performance review process? What would you change?
 - How did you prepare for your performance review discussion? Was the conversation helpful?
 - Was there anything in the conversation that surprised you?
 - What can I do to support you to continue to be successful?
- Continue to provide on-going feedback

Performance Process from the Employee's Perspective



Set Expectations

- Thoughtfully complete the self-evaluation by the due date *
- Pick a few competencies as "talented" and at least one "needs development" * SAMPLE
- Draft goals for FY21
- Read through manager evaluation prior to performance discussion
- Keep an open mind



Preparing for Performance Eval_Manager Huddle Sheet

Performance Review Forms FY21

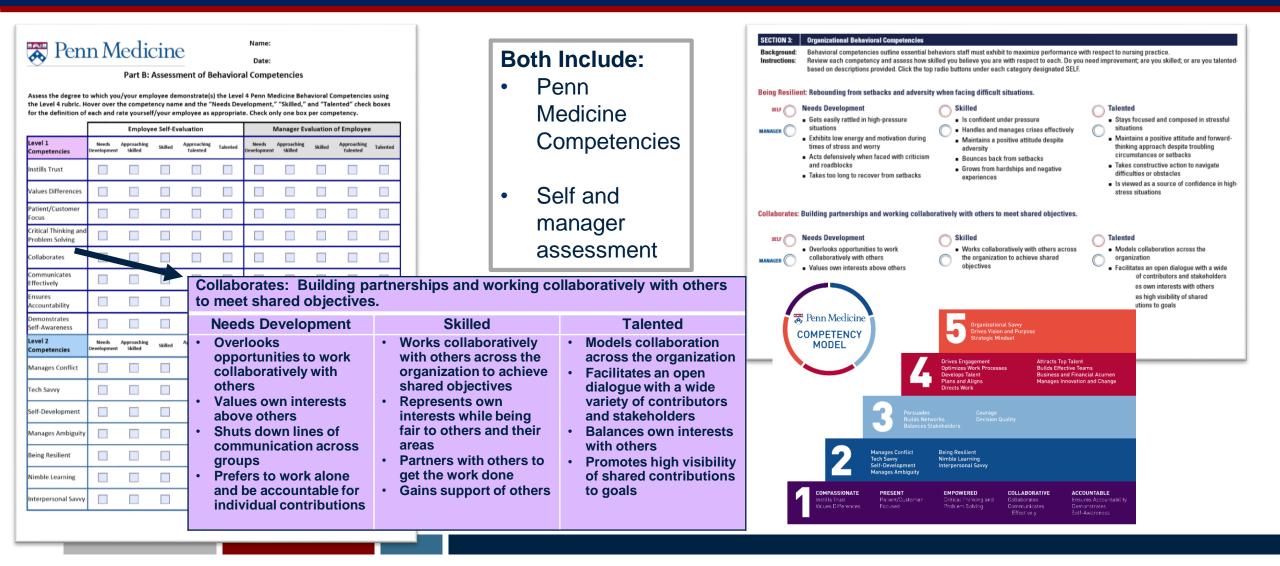
Name: Date: Date: Part A: Performance Results - Leadership Evaluation Self Evaluation and Manager Feedback Provide narrative on the key accomplishments/performance results of the employee being reviewed. Nat results were achieved? E.g. What worked well? Where are there opportunities for improvement? What would you done differently? CLINICAL: Ensures seamless department operations and the delivery of high quality and efficient care to patients and the families, including outstanding patient experience, timely access to care, and clinical quality. Employee:	 3 Versions Manager, non- exempt and professional 	ART D MANAGER EVALUATION - Consistently Exceeds Standards - Consistently Exceeds Standards - Consistently Meets Standards - Instructions: Nurse Manager completes this section based on their review of the clinical nurse's self-apprisal and peer review. - Consistently Meets Standards - Instructions: Nurse Manager completes this section based on their review of the clinical nurse's self-apprisal and peer review. - Consistently Does Not Meet Standards - The final reportable score is the score determined by the nurse manager. - Continuous Quality Improvement 0 - Evidence-Based Practice & Research 0 - Leadership 0 - Professionalism 0 -	 Goals from prior year Professional
Manager:	 Performance Result 	Safety 0 - Taamwork 0 - Technology/Informatics 0 0.00 EVALUATION SCORE 0.34 0.00 vidence Grid supports current level	Practices (KSA)
RESEARCH: Oversees administration and financial integrity of research and translational efforts. Employee:	Self Reflection	¹ otential for Advancement. L. the Nurse Manager, recommend that this employee consider application to advance	Examples from Practice
Menager:	 Manager Evaluation 	Imployee's Signature Date DateDAte	Peer ReviewSelf Reflection
Page 2 of 10		Using competencies during performance reviews <u>Preparing for performance evaluation manager</u> <u>huddle sheet</u> Managing at Penn Medicine Focus on Performance Management	 Manager Evaluation
Human Resources site		Giving Feedback with the ADAPT Model Lead Strong: Top tips for meaningful performance reviews during challenging times Using Competencies During Performance Reviews	Penn Medicine 10

Performance Review Forms FY21

Define individual goals below for dis	Part C: Goals for the Upcoming Year Counter of the upcoming Fiscal Year, Goals for PY: Penn Medicine Name: Date:	Performance goals for year ahead	PART E GOALS FOR NEXT PERFORMANCE PERIOD Minimum of 1 Professional Development Goal and 1 Organizational Goal (mutually agreed upon with Nurse Manager) Professional Development Goal:	
Individual Goal Title: High Performance: Target: Threshold: Individual Goal Title: High Performance: Target: Threshold:	Part D: Career and Development Goals for the Upcoming Year Define career aspirations and professional development goals for the upcoming year. CAREER GOAL: - Are you well placed and excited to continue growing in current role? - Would you like to be considered for a new role in the next 12 months? Please specify. - Where would you like to be in 2-5 years? Please specify. - CAREER GOAL:	 (Optional): Aspirational career goal Professional 	Professional Development Goal: Organizational Goal:	 Professional and organizational goals
Employee's Comments (Optional Manager's Comments (Optional)	PROFESSIONAL DEVELOPMENT GOALS: What are your 1-2 development goals for the year ahead? Questions to consider: - Where are your opportunities for continued development in your current role? - Where are your opportunities for development in preparation to the role in which you aspire? - How can you leverage the work of the coming year to help you continue to develop? - What are the stretch assignments, classroom/online training, mentoring or sources for real time f that might assist your learning? DEVELOPMENTAL GOAL #1:	development goals	Organizational Goal:	
My signature indicates that this do Employee Signature: Manager Signature:	DEVELOPMENTAL GOAL #2:			
	Page 9 of 10			



Performance Review Forms FY21



<u>30 Minute Coach</u>: Penn Medicine Behavioral Competency Model

Using the Penn Medicine Rubric

Using Competencies During Performance Reviews

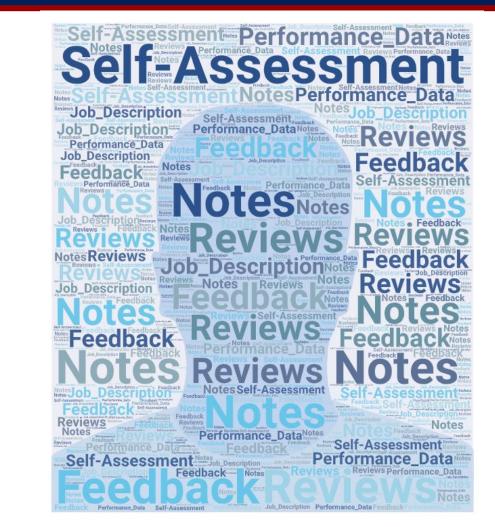


Preparing to Write



Review documents and conversations

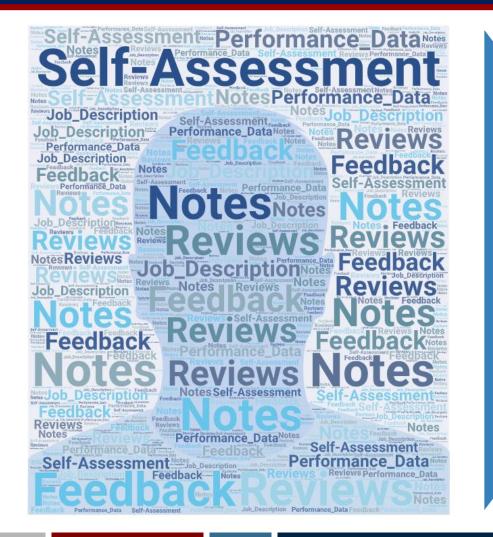
- Job description
- Previous performance reviews
- Employee Self-Assessment
- Notes accumulated during the year
- Feedback from other sources
- Performance Data





Preparing to Write





Identify:

- Accomplishments
- Progress on goals
- Areas of exceptional performance, growth or where development is needed
- Additional responsibilities taken on
- Contributions to special projects
- Challenges encountered
- Demonstrated behaviors that are talented or needs development



Writing the Evaluation



Identify:	Document:	Focus:
 Accomplishments Progress on goals Areas of exceptional performance, growth or where development is needed Additional responsibilities taken on Contributions to special projects 	 > Use clear, concise language to describe: Performance vs. expectations Key contributions Strengths and development opportunities SMART goals for the coming year > Cite specific examples 	 Highlight accomplishments, strengths, obstacles, and areas for development Consider achievement towards goals and what might be needed moving forward Determine the most important messages to convey
 Contributions to special projects Challenges encountered Demonstrated behaviors that are talented or needs development 	 Provide actionable feedback Celebrate successes and position shortfalls as an opportunity for learning and adjustment 	 Note self-assessment and evaluation discrepancies Prepare for employee reactions
		Penn Medicine 15

Performance Evaluation Conversation Tips





- Recognize and appreciate employees who are engaged and working hard
- Come prepared with notes and questions
- Demonstrate your engagement
- Use time to build personal connection
- Reflect before you react
- Ask questions and get clarifications

If virtual. . .

- Test technology in advance
- Minimize background distractions









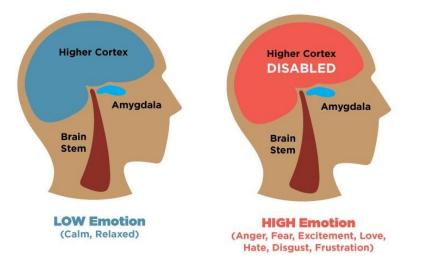
What if your employee seems like this during a review discussion?





Amygdala Hijack





Amygdala can cut off access to our "rational brain" We react first, think later



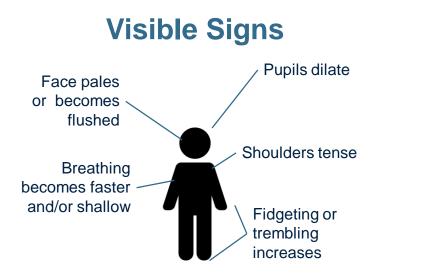
Don't Tell an Upset Person to Calm Down



Image from https://blog.ttisi.com/emotional-intelligence-prevents-amgydala-hijack

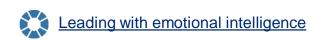
Amygdala Hijack





Halt the Amygdala Hijack

- Mirror emotion with empathy
- Clarify cause of emotion
- Address cause calmly
- Avoid commands
- Take a break

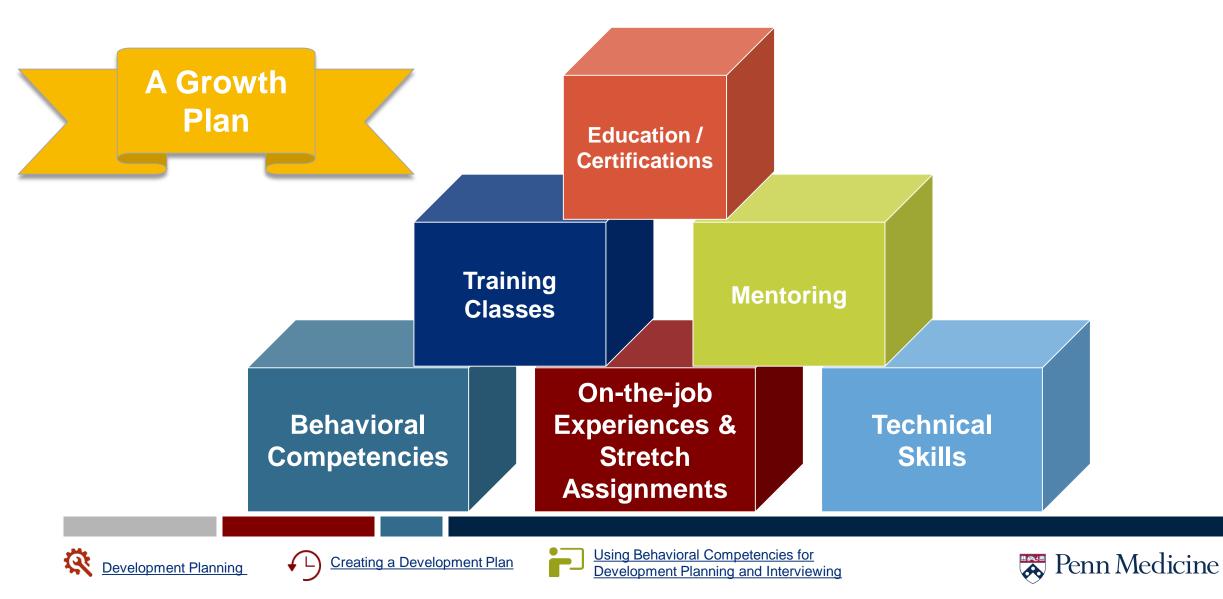


Don't Tell an Upset Person to Calm Down



Image from https://blog.ttisi.com/emotional-intelligence-prevents-amgydala-hijack





How can you help your employee get from $\mathbf{\mathbf{\nabla}}$ to

Create My Ov

My Development Plan

Competency Chosen: Patient/Customer Focus

Step 1: Enter your manager's full name.

Step 2: Select a competency you would like to develop. You can pick one competency per plan. View Com

Step 3: Tell us about your development goals.

Step 4: How would you assess yourself?

Step 5: Choose development activities and action steps.

Reminder: Select at least two on-the-job development activities and one formal training with feedback from others

Activity Type

On-the-Job Development O Formal Training O PMA Tools

On-the-Job Development Ideas

Spend time with your clients or patients. Identify areas where a simple change ...

Spend time with your clients or patients. Identify areas where a simple change might improve their overall experien your observations, suggestions and present them to your manager.

Feedback Source	Timeframe for Completion
My Manager	90 days
	*Please enter a specific date if possible

Describe your action steps

1. I will be intentional when spending time with my patients.

2. I will look for areas we could improve the patient experience.

3. Once I identify an area that could be improved, I will build a plan with suggestions for improvements

Submit My Plan

4. I will present my plan to my manager and ask for feedback

My Development Plan

Step 1: Enter your manager's full name.

Step 2: Select a competency you would like to develop. You can pick one competency per plan. View Competency Model

Reminder: Validate selections with your manager. Note: Hovering over a competency will show definition.

Level 1		
 Ensures Accountability 	Patient/Customer Focus	O Demonstrates Self-Awareness
Communicates Effectively	 Collaborates 	 Instills Trust
Critical Thinking and Problem Solving	Building strong patient/customer relationships and delivering	
Level 2	customer/patient centric solutions.	
O Manages Conflict	🔿 Tech Savvy	Self-Development
Manages Ambiguity	O Being Resilient	O Nimble Learning
O Interpersonal Savvy		
Level 3		
O Persuades	O Builds Network	 Balances Stakeholders
🔿 Courage	O Decision Quality	
Level 4		
O Drives Engagement	Optimizes Work Processes	 Develops Talent
Plans and Aligns	O Directs Work	 Attracts Top Talent
O Builds Effective Teams	O Business and Financial Acumen	Manages Innovation and Change
Level 5		
	 Drives Vision and Purpose 	Strategic Mindset



Add a New Activity





Questions?

- I have an employee who is ready for further development but there isn't a position open in my department, what can I do?
- I have an employee who is disengaged or underperforming, are there resources to help?
- The process seems very intense; are there any shortcuts?
- I disagree with my employee. How should I handle the discrepancy in our assessments?
 - "<u>I have a high potential employee or faculty member ready for</u>
 <u>further development</u>"
 - "I want to have more development feedback conversations with those I manage"
 - "I have an employee who is underperforming or is disengaged"



Questions? Comments?

Penn Medicine Resources

- PennCOBALT a tool for the Penn Community that uses targeted assessments to direct you to the right level of coping support.
- Lead Strong Live discussions and curated resources for Penn Medicine employees around leading yourself and your team during adversity.
- WELLfocused a program dedicated to making living a healthy lifestyle easier, by providing tools, resources, educational campaigns and health-related challenges to help improve overall well-being

- Penn Medicine Academy:
 - Pathway:
 - "<u>I want to promote a more feedback</u> rich environment within my team"
 - Job Aids:
 - Giving performance feedback
 - <u>Using competencies during</u> performance reviews
 - Preparing for performance evaluation manager huddle sheet
 - Classes
 - <u>Tools and Resources for Building a</u> <u>Feedback Rich Environment</u>
 - <u>Giving Feedback with the ADAPT</u>
 <u>Model</u>
 - <u>30 Minute Coach</u>: Penn Medicine Behavioral Competency Model
 - Lead Strong: <u>Top tips for meaningful</u> performance reviews during challenging times

Articles

- <u>13 Employee Performance</u> <u>Review Tips That Actually</u> <u>Improve Performance</u> (quantumworkplace.com)
- <u>10 Tips for Effective</u>
 <u>Employee Performance</u>
 <u>Reviews</u>
 (thebalancecareers.com)
- <u>Give Performance Reviews</u> <u>That Actually Inspire</u> <u>Employees (gallup.com)</u>
- <u>A First-Time Manager's</u> <u>Guide to Performance</u> <u>Reviews | The Muse</u>

LinkedIn Learning

- <u>Effective virtual</u> <u>performance reviews and</u> <u>feedback</u>
- Mastering the art of feedback
- <u>The 5 Conversations that</u> <u>Delivery Accountability and</u> <u>Performance</u>
- Daniel Pink on Motivation



SMART Goals



Be thoughtful and **specific** about what you want to focus on.

Pick a goal that is **measurable** so you can continually monitor your progress. Set yourself up for success by choosing something that is **achievable**.

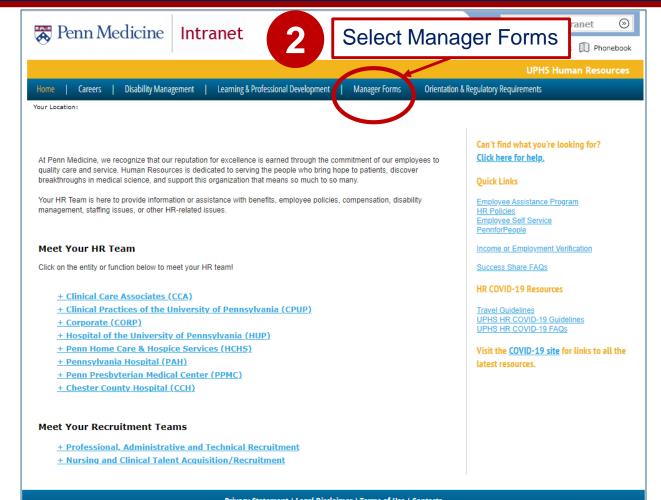
Be **realistic** when choosing your goal. Think about how it will affect your day-to-day life. Be aggressive and realistic when setting your end **time** or date. Knowing there's an end in sight will help you focus and push yourself.



Directions to find, save and open appraisal forms



Go to the <u>Human Resources site</u> on the intranet.

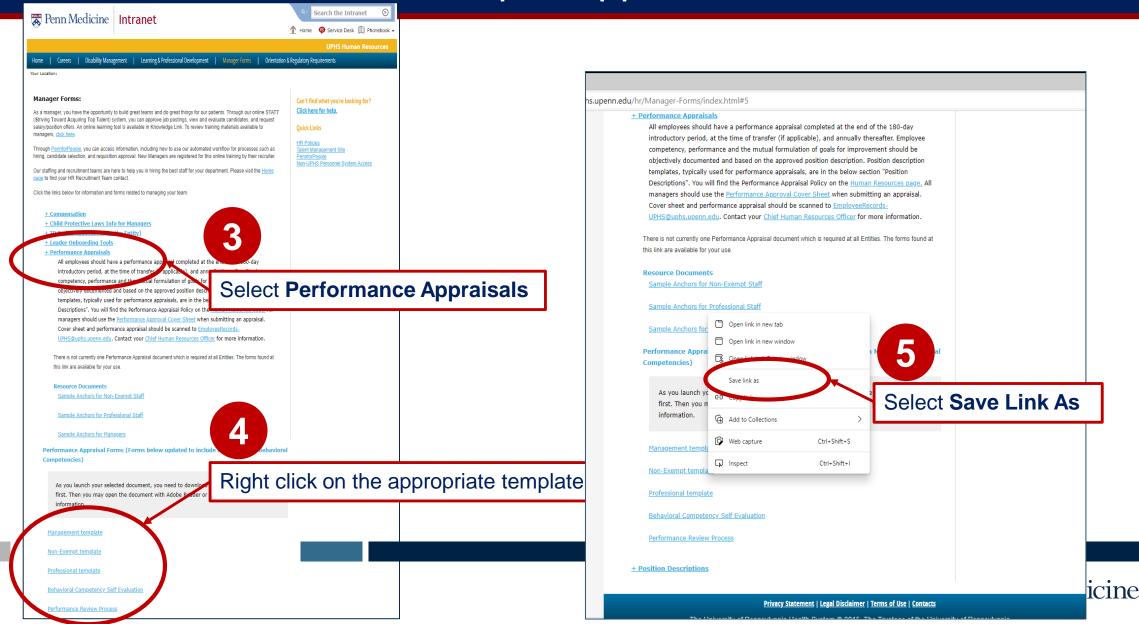


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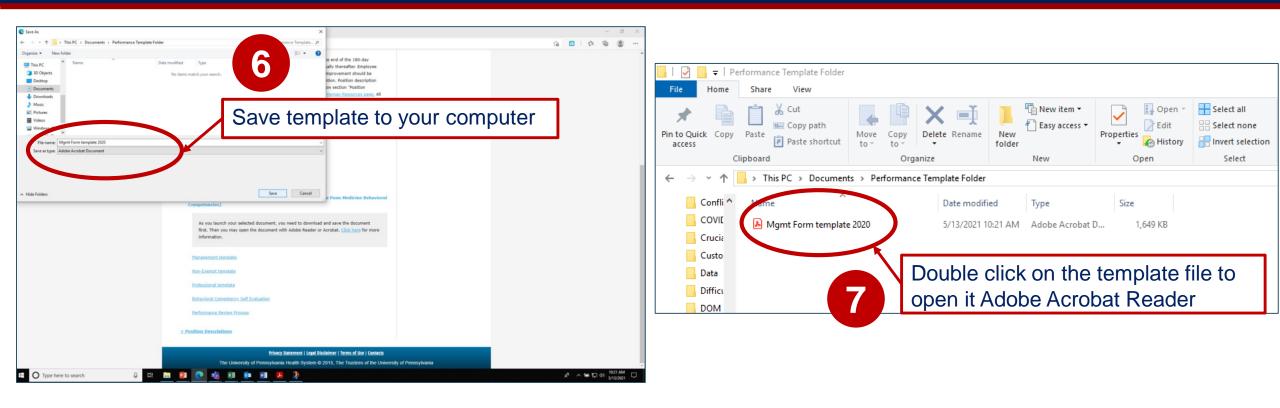
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Directions to find, save and open appraisal forms



Directions to find, save and open appraisal forms



Don't know which template to use? Ask your manager or HR Business Partner

