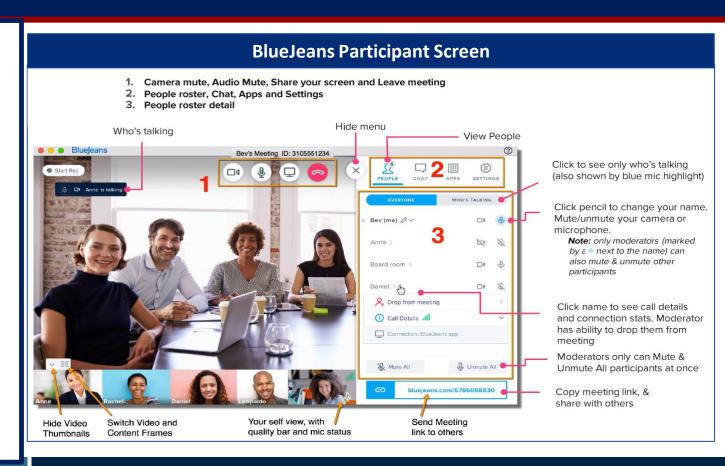
Welcome to our virtual waiting room!

While you wait for the session to start, please take time to:

- Mute yourself audio and video
 - ▶ 1 in the picture
- 2. Visit the chat window
 - > 2 in the picture
- Check your name- update if incorrect
 - \triangleright 3 in the picture
 - We are using these names to track attendance







Leading Others:

How to structure open dialogues about career goals and help your employees realize their dream career



What are Career Conversations?

Career conversations are **ongoing discussions** between a manager and their direct report about the **skills and steps needed** to achieve that report's professional goals



Why are Career Conversations Important?



Boost employee engagement and retention

82% of survey respondents said they would be more engaged at work if their manager showed more interest in their career progression

Foster self-awareness in the workplace

Scheduling specific times to talk about career goals and aspirations will help your direct reports reflect on what's important for them and what they want to accomplish in their career

Help you develop positive relationships with your team

Asking your direct reports about their aspirations is a great way to get to know them and show that you care personally about them.

The employee drives his or her own professional growth



How Can a Leader Structure a Career Conversation?



Life Story



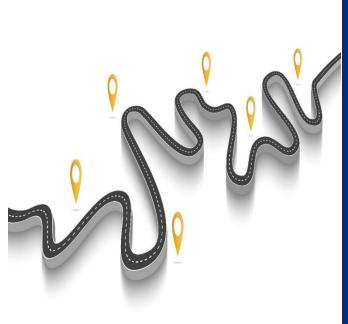
Lighthouse



Action Plan

Life Story

Learn about your employee's past to help shape his or her future



- Tell me about yourself
- ☐ Tell me something I would not have learned during the interview process
- ☐ What did you love doing in school?
- What drew you to the focus of your education?
- What set you on this career path?
- Why this job? Why Penn Medicine?
- What is the one thing you take the most pride in?
- ☐ Which part of your role do you most enjoy?
- What makes you successful in your role?

- Patterns
- Decisions
- Pivots
- Values
- Motivators

Lighthouse

Help your employee articulate a clear vision for his or her future



- ☐ Tell me 3 5 dreams you have or had about your career
- □ What will you be doing at the pinnacle of your career?
 - Challenged, engaged and satisfied
- □ Do you want to be an individual contributor or a manager?
- □ Do you want to broaden your expertise or go very deep?
- Do you have a career role model?

Look for:

 Direction for a satisfying career path at Penn Medicine

Action Plan



Collaborate with your employee on a concrete career action plan





- Ways to develop role
- Networking
- Skill building

Action Plan

Collaborate with your employee on a concrete career action plan



- Ways to develop role
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- ☐ Can you make adjustments to the current role?
 - ✓ Allows employees to grow in place
 - ✓ Keeps your team functioning at optimal levels
- Can you connect her or him to a potential career role model, informational interview, mentor?
 - ✓ Your investment will yield a more engaged, loyal employee
- What other resources are available to develop the employee?

What if...

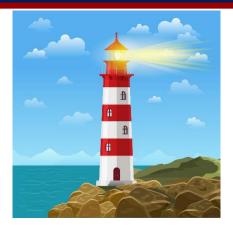
- My employee has unrealistic expectations
- My employee does not want to grow
- ▶ My team can't withstand losing this employee, so I can't help them outgrow their role
- ► I don't know how to help my employee network
- ► I don't have time to do this with all of my employees

30 Second Recap



Look for:

- Patterns
- Decisions
- Pivots
- Values
- Motivators



Look for:

 Direction for a satisfying career path at Penn Medicine



- Ways to develop role
- Networking
- > Skill building

Questions? Comments?

Penn Medicine Resources

- PennCOBALT a tool for the Penn Community that uses targeted assessments to direct you to the right level of coping support.
- Lead Strong Live discussions and curated resources for Penn Medicine employees around leading yourself and your team during adversity.
- WELLfocused a program dedicated to making living a healthy lifestyle easier, by providing tools, resources, educational campaigns and health-related challenges to help improve overall well-being

- Penn Medicine Academy:
 - Microlearnings:
 - Creating a Feedback Rich Environment
 - Building a Development Plan
 - Job Aids:
 - Giving Feedback
 - Giving Development Feedback
 - Classes:
 - Managing at Penn Medicine
 - Tools:
 - Responsibility Matrix
 - Project Plan Template

Articles

- <u>Career Conversations With</u>
 <u>Employees: Questions And</u>
 <u>Tips For Managers</u>
 (fellow.app)
- Why Managers Need to Have Regular Career
 Conversations (manpowergroup.com)
- Career Conversations
 Guide: How to engage and
 motivate your team
 (skillpacks.com)
- Five Sure-Fire Tips for Great Career Conversations (shrm.org)

LinkedIn Learning

- The Power of Motivation with Daniel Pink (30 min)
- Career Advice from Some of the Biggest Names in Business
- <u>Building a Diverse</u>
 <u>Professional Network</u> (32 min)
- A Beginner's Guide for Finding Your Calling (33 min)